

**13th CII- EXIM BANK Conclave on
India Africa Project Partnership**
25 - 27 March 2018; Taj Diplomatic Enclave, Sardar Patel Marg, New Delhi

PROGRAMME

**DAY ONE
SUNDAY, 25 MARCH 2018**

1100-1700 hrs REGISTRATION

1800 – 1900 hrs INAUGURAL SESSION
(Durbar hall)

1800 hrs	Welcome Remarks by	Chandrajit Banerjee Director General, Confederation of Indian Industry (CII)
1805 hrs	Remarks	David Rasquinha Managing Director, Export – Import Bank of India
1810 hrs	Address by	Shobana Kamineni President, Confederation of Indian Industry (CII)
1815 hrs	Keynote Address by	Suresh Prabhu Minister of Commerce & Industry, Government of India
1825 hrs	Release of Joint Report by United Nations for Economic Commission for Africa and Confederation of Indian Industry on Deepening Africa India Trade and Investment Partnership	
	Release of Compendium on Project Implementation by Indian Companies in Africa	
	Release of Exim Bank Report on "Connecting Africa : Role of Transport Infrastructure"	
	MoU exchange between EXIM Bank and EBID	
1830 hrs	Address by Guest of Honour	H E Dr Saulos Klaus Chilima Vice President, Republic of Malawi
1840 hrs	Address by Guest of Honour	H E Mr Edward Kiwanuka Ssekandi Vice President, Republic of Uganda
1850 hrs	Address by Guest of Honour	Hon Gen (Rtd) Dr Constantino G D N Chiwenga Vice President of the Republic of Zimbabwe
1900 hrs	Concluding Remarks	Chandrajit Banerjee
1905 hrs	Inauguration of Exhibition	
1930 hrs	Dinner (Raja/Rani Bagh)	

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DAY TWO
MONDAY, 26 MARCH 2018

0930-1100 hrs:
(Durbar Hall)

Round Table on “Financing for Indian Investments in Africa”

Access to trade finance and finance for infrastructure remains a forbidding constraint despite the recent growth in the banking and finance sector in some parts of Africa. There is still a huge demand-supply gap in trade finance on the continent. Enhanced access to trade finance will be critical to success and profitability of SMEs and MSMEs in Africa. The real challenge will be to aid the process of preparing viable and bankable projects, through adequate consultancy support. Buoyed by reforms taken by many African country and projections of steady economic growth, the narrative of Africa has changed from risks of investing in the region to the risks of not being there and managing those risks.

The session aims to discuss on :

- The role of DFIs – national and pan -African – in plugging the financing gap?
- How can EXIM Bank support these DFIs and their work?
- Can EXIM Bank and AfDB explore methods of co-financing to increase finance flows and enable credit? If yes, how would they work?

Chair : **David Rasquinha**, Managing Director, Export – Import Bank of India

Lead Discussants :

- **Yonov Frederick Agah**, Deputy Director General, World Trade Organisation
- **Tadashi YOKOYAMA**, Head, External Representation Office for Asia, African Development Bank
- **Bassary TOURE**, Vice President, West African Development Bank (BOAD)
- **Bashir IFO**, President, ECOWAS Bank for Investment and Development (EBID)
- **Eyob Easwaran**, Lender Transaction Advisor, Trade and Development Bank (PTA Bank)
- **Mdu Dlamini**, Head – Bank and Global DFI Coverage, Development Bank of Southern Africa (DBSA)
- **Lawrence Agyinsam**, CEO, Ghana Exim Bank
- **Sumeet Jerath**, Additional Secretary (Finance & Accounts), Ministry of External Affairs
- **S Kuppuswamy**, Member CII Africa Committee, Advisor, Shapoorji Pallonji

1115-1245 hrs:
(Durbar Hall)

Round Table on “Agriculture & Food Processing”

Agricultural modernisation and value-addition are a core objective of Africa’s Agenda 2063. India’s agricultural partnership with African countries has been channelized through LOCs, research collaborations and enhanced private sector investment. India’s development assistance, Triple A technologies (appropriate, affordable and adaptable), capacity building initiatives and supply of improved seeds and cost-effective agricultural machinery can help raise agricultural productivity and augment food output in many African countries.

The session aims to look for answer questions like :

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- *How can we promote greater G2G and B2G interactions to take partnership in this sector to the next level?*
- *How can there be more collaboration in developing sustainable agricultural practices and climate-resilient agriculture.*
- *How can we promote greater investment in agriculture in Africa by Indian companies?*
- *What are the ways in which Indian industry can assist in value addition through sharing of frugal innovations and the supply of agricultural equipment and machinery?*

Chair : **Vivian Fernandes**, Former Economic Policy Editor, CNBC TV18

Presentation by Knowledge Partner – **Satyam S Sundaram**, Director, Ernst & Young

Lead Discussants :

- **Hon. Joy Kabatsi**, Minister of State for Animal Industry, Uganda
- **Dr. Awad Ahmed Mohammed Elgaz**, Assistant to the President of the Republic of the Sudan
- **Hon. Mariame CAMARA**, Minister of Agriculture, Government of Guinea
- **Gaurav Saxena**, President, International Tractors Limited
- **R Sudarsan**, Vice President – Exports, Tractors and Farm Equipment Limited
- **Shipra Tripathi**, Vice President, Kirloskar Brothers Limited

1115-1245 hrs:
(Mumtaz Hall)

Regional Session on West Africa

Chair : **Amb. A R Ghanashyam**, Former Indian High Commissioner to Nigeria

- **Hon. Josué Rodrigue Ngouonimba**, Minister of Construction, Urbanism & Housing of the Republic of Congo
- **Hon. Balouki Epse Legzim Essossimna**, Minister of Commerce and the Promotion of Private Sector, Togo
- **Hon. Domingo Mba Esono**, Vice Minister of Commerce and Promotion of Small and Medium businesses, Equatorial Guinea
- **Hon. Saeed Salifu**, Regional Minister of State, Ghana*
- **Hon Andy Appiah-Kubi**, Deputy Minister Railways of Ghana
- **Hon. Ibrahima Kassory Fofana**, Minister of State for Investment & Projects, Republic of Guinea
- **Hon Harouna KABORE**, Minister of Commerce, Industry and Handicraft, Burkina Faso
- **Rajiv Wahi**, Head-International Business, Escorts Limited
- **Ramesh Kumar Mutha**, Managing Director, Mohan Mutha Exports Pvt Ltd

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1115-1230 hrs: **Country Session**
(Jehangir Hall) **Guest Country: Malawi**

Chair : **Srikant Balachandran**, Global Chief, Human Resources, Bharti Airtel

- **H E. Dr Saulos Klaus Chilima**, Vice President of the Republic of Malawi
- **Hon. Henry Amon Robin Mussa**, Cabinet Minister, Ministry of Industry Trade and Tourism, Malawi
- **George Mkondiwa**, High Commissioner of Malawi to India
- **Clement Andrew Kumbemba**, Chief Executive Officer, Malawi Investment and Trade Centre
- **T Madhavadas**, Senior Vice President, Larsen & Toubro*

1245-1400 hrs: **Networking Lunch**
(Raja/Rani Bagh)

1400-1530 hrs: **Round Table on “Connectivity & Infrastructure Development”**
(Durbar Hall)

Africa has emerged as the last frontier for infrastructure investment, opening new possibilities for partnership and investment in this critical sector. Bolstering and refurbishing infrastructure, therefore, hold the key to economic transformation of the African continent. This is an ongoing process in which Indian infrastructure companies can play a key role by providing cost-effective and quality infrastructure.

This session will focus on:

- *How can multilateral funding organizations scale up their support to close the investment gap in this sector?*
- *How can political risks be mitigated effectively to reduce risks?*
- *What are the most effective methods in which Indian companies can add value to infrastructure projects through skill-building and capacity building initiatives?*

Chair : **Amb. Gurjit Singh**, Former Indian Ambassador to Ethiopia, Indonesia & Germany

Presentation by Knowledge Partner – **Mohammad Athar**, Director - Capital Projects and Infrastructure, PricewaterhouseCoopers

Lead Discussants :

- **Hon. Ir. Jean Bosco NTUNZWENIMANA**, Minister of Transport, Public Works and Equipment, Burundi
- **Hon. Samuel Atta Akyea**, Minister of Works and Housing, Ghana
- **Hon. Lamin Ousman Jobe**, Minister of Transport, Works and Infrastructure, The Gambia
- **Hon. Chibuikwe Rotimi Amaechi**, Minister of Transportation, Nigeria
- **Hon. Ronald K Chitotela**, Minister of Housing and Infrastructure Development, Zambia*
- **Paritosh Gupta**, Chief Executive Officer, Kukuza Project Development Company
- **Srinivasan Paramasivan**, DMD, Afcons Infrastructure
- **Rajive Saharia**, President – Global Sales & Distribution, Ashok Leyland
- **Puneet Kumar**, Executive Director (Expotech), Rites Ltd

**13th CII- EXIM BANK Conclave on
India Africa Project Partnership**
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1545-1715 hrs:
(Durbar)

Round Table on “Services Sector – ICT, Healthcare, Education & Skill Development”

With services becoming a key driver of growth in most African countries, India, with its proven strengths, has an opportunity to help unlock the potential of services trade on the continent. Services, account for a large chunk of economic output in Africa as well as India. This has opened new opportunities especially in areas of education, health, IT, telecom, entertainment & culture industries. The proliferation of tech and fintech start-ups in India and Africa, led by young entrepreneurs, offer new possibilities for business collaborations.

To actualise the full potential of services trade,

- *How can African countries address issues of high-cost of trading in services and high cost of visa and work permits in many countries which hinder the movement of health and education professionals*
- *How can India assist African countries in addressing massive shortages of skilled manpower in services trade by training and developing national skilled manpower databases within Africa?*

Chair : **Ninad Karpe**, Director, Aptech

Presentation by Knowledge Partner – **Satyam S Sundaram**, Director, Ernst & Young

Lead Discussants :

- **Hon. Steve MABULUKI**, Minister of Higher Education, D R Congo*
- **Hon. Balouki Epse Legzim Essossimna**, Minister of Commerce and the Promotion of Private Sector, Togo
- **Hon. Peter Kiplagat Tum**, Principal Secretary, Ministry of Health, Kenya
- **David Luke**, Coordinator, Africa Trade Policy Centre, United Nations
- **Sangeeta Godbole**, Director General, Services Export Promotion Council
- **Prof. Anupam Sibal**, Group Medical Director, Apollo Hospitals Group
- **Prof. Anita Patankar**, Deputy Director, Symbiosis Centre for International Education
- **Mr. Gyanesh Pandey**, CMD, HSCC India Limited*

1530-1645 hrs:
(Mumtaz Hall)

Country Session
Guest Country: Zimbabwe

Chair: **S Kuppuswamy**, Member CII Africa Committee, Advisor, Shapoorji Pallonji

- **H E Maxwell Ranga**, Ambassador of Zimbabwe to India
- **Hon. Michael Chakanaka Bimha**, Minister of Industry, Commerce and Enterprise Development, Zimbabwe
- **Hon. General (Rtd) Dr. Constantino G.D.N. Chiwenga**, Vice President, Republic of Zimbabwe
- **Sandeep Puri**, Head – ID, Escorts Construction Equipment Ltd

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1530-1630 hrs:
(Jehangir Hall)

Session on 'India – UK Collaboration for Africa'

Chair : **Ajneesh Kumar**, Deputy Director General, ICWA

- **Oliver-John Keeth**, Head Strategy, Corporate and Global Partnership, DFID, India
- **Hon Evelyn Anite**, Minister of Investment, Uganda*
- **Hon Andy Appiah-Kubi**, Deputy Minister Railways of Ghana*
- **Sachin Chaturvedi**, Director General, RIS
- **Rahul Sikka**, Vice President & Head - Africa, Larsen & Toubro Limited

1730-1830hrs
(Mumtaz Hall)

Session on “Enablers and Disablers of India Africa Trade and Investment– From Policy to Technology”

The session will highlight the major international political economic developments that have been affecting Africa-India Trade and Investment Partnership. It has been noted that there is a lack of diversification and that overall trade has slowed between the two partners. There are several factors -internal and external, which have been affecting this. From new policy to modern technology, trade and investment needs to be understood in the context of the times. This allows for greater policy innovation and moves towards a deeper understanding of how Africa and India's true trade and investment potential can be realized.

The questions addressed will be as follows:

- *What are the structural and institutional problems that continue to ail Africa – India trade and investment?*
- *How can industry 4.0 be affectively utilized to enable greater Africa-India Trade and Investment?*
- *How can regional integration in Africa help reduce barriers to trade?*
- *What are the policy tools available that can be mobilized for galvanizing greater Africa – India Trade?*

Chair: Shishir Priyadarshi, Director, World Trade Organisation (WTO)

Lead Presentations:

Ratnakar Adhikari, Executive Director, Enhanced Integrated Framework at the WTO

Jhanvi Tripathi, Associate Researcher, International Trade Policy, Confederation of Indian Industry

Lead Discussants:

- **Hon. Swarup Ranjan Mishra**, Member of Parliament, The National Assembly of Kenya
- **Zada Mariama**, Secretary General of Ministry of Commerce and Promotion of Private Sector
- **Hon. Biel Thich**, Under Secretary, Ministry of Trade, Industry and East Africa Affairs
- **David Luke**, Coordinator, Africa Trade Policy Centre, United Nations Economic Commission for Africa (UNECA)
- **Shipra Tripathi**, Vice President, Kirloskar Brothers Limited

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1930 hrs onwards: **Cultural Programme & Networking Dinner**
(Durbar Hall & Raja/Rani Bagh)

DAY THREE
TUESDAY, 27 MARCH 2018

0800-0900 hrs: **Breakfast Session on 'India – Japan Collaboration for Africa'**
(Mumtaz Hall)

- **Kazuya Nakajo**, Chief Director General JETRO
- **Dr Neena Malhotra**, Joint Secretary (E&SA), Ministry of External Affairs, Govt. of India*
- **S Kuppuswamy**, Advisor Group Finance & Spl Projects, Shapoorji Pallonji & Co.

0900-1000 hrs: **Session on "Art of Living"**
(Mumtaz Hall)

The Art of Living, founded by H.H Sri Sri Ravi Shankar is a humanitarian organization now in existence for 37 years that is committed to work with individuals and organizations to enhance the quality of their life. AOL is an educational and humanitarian movement engaged in stress-management and service initiatives.

Mind Matters - Pawan Tayla

- *An interactive dialogue and exercise on Mindfulness: What it is and how it enhances clarity of mind*
- *Use of the 7 levels model to demonstrate the link between mindfulness and professional excellence: better decision making, higher focus and concentration, improved managing of adverse situations.*

0930-1100 hrs: **Round Table on "Development Cooperation Initiatives"**
(Mumtaz Hall)

India's development cooperation with Africa has revolved around five areas: trade and investment, capacity building, technology transfer, grants, concessional finance, and lines of credit (LOCs). Indian private investments in Africa have also surged in recent years with major investments in telecommunications, IT, energy, and automobile sectors. Indian government and industry have also participated in key capacity building initiatives in Africa, and extended technology cooperation, apart from setting up specialised centres of excellence for the training of African youth.

- *Looking ahead, which are the areas where India could play a key role in Africa's economic development?*
- *Are the concessional LOCs delivering the goods for Africa?*
- *What changes are needed for African LDCs to better access the DFQF access?*

Chair: **Shishir Priyadarshi**, Director, World Trade Organisation (WTO)

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Lead Presentation : **Prof. Sachin Chaturvedi**, Director General, Research and Information System for Developing Countries (RIS)

- **Dr Awad Ahmed Mohamed Elgaz**, Assistant to the President of Sudan
- **Hon. Emmanuel Fabiano M.P.**, Minister of Foreign Affairs and International Cooperation, Malawi.
- **Prashant Agrawal**, Joint Secretary (DPA-I), Ministry of External Affairs, Government of India
- **Debasish Mallick**, Deputy Managing Director, Export – Import Bank of India.
- **Gavin McGillivray**, Head DFID India, British High Commission
- **Valeria Dabady**, Division Manager - Resource Mobilization and Partnership Department, African Development Bank.

1000-1115 hrs:
(Jehangir Hall)

Country Session: Uganda

Chair : **Rajive Saharia**, President – Global Sales & Distribution, Ashok Leyland

- **H E Mr Edward Kiwanuka Ssekandi**, Vice President, Republic of Uganda
- **Hon. Gafabusa Werikhe**, Minister of State for Cooperatives, Uganda
- **Hon Evelyn Anite**, Minister of Investment, Uganda
- **Jolly Kaguhangire**, Executive Director Uganda Investment Authority
- **H E Dinah Grace Akello**, High Commissioner of Uganda to India

1115-1245hrs :
(Durbar Hall)

Round Table on “Energy Security & Renewable Energy”

With India’s energy needs set to double in the next 6-7 years to sustain its growing economy, Africa is poised to be critical to the country’s energy security. Africa, on the other hand, despite many countries being rich in energy resources, suffer from a massive crunch, with only 24% of people in sub-Saharan African having access to electricity. Forging a broad-based energy partnership between India and Africa, including in areas of hydrocarbons and renewables, is therefore going to bring tangible benefits to both sides. Looking ahead, the next big frontier in India-Africa cooperation is going to be affordable and clean energy. India is uniquely equipped to forge a win-win partnership with Africa in renewables to promote transition to low-carbon economy.

This session aims to address the following questions:

- *How can the International Solar Alliance be further strengthened to meet the emerging needs of India and Africa?*
- *Can the projected surge in renewable energy provide win-win opportunities for Indian and African companies to forge joint ventures to develop alternative energy like solar, wind, hydropower, and biomass?*
- *How can India and Africa learn from each other’s drive for energy inclusion through rural electrification projects?*

Chair : **Vijay K Chohan**, Executive Director, BHEL *

Presentation by Knowledge Partner – **Santosh Kamat**, Partner, KPMG

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Lead Discussants :

- **Hon. Fafa Sanyang**, Minister of Petroleum and Energy, The Gambia
- **Hon Gabriel Thokuj Deng**, Minister of Mining/RSS, South Sudan
- **Hon. Ibrahim Mohammed Awal**, Minister of State for Business Development, Ghana*
- **Hon. Herbert Gotran Djono-Ahaba**, Minister of Energy, Central African Republic*
- **Sunil Jain**, CEO, Hero Future Energies Limited
- **Nalin Singhal**, CMD, Central Electronics Limited
- **Pankaj Singh**, Advisor (Infrastructure), Ministry of External Affairs, Government of India
- **Rahul Sikka**, Head - PT&D, Larsen & Toubro
- **Deepak Thakur**, CEO - Hybrid & Energy Storage Business, Sterling Wilson

1115-1245 hrs:
(Jehangir Hall)

Regional Session: East and Southern Africa

Chair: **Amb Rajiv Bhatia**, Former Indian High Commissioner to Kenya and South Africa

- **Hon. Ir. Jean Bosco NTUNZWENIMANA**, Minister of Transport, Public Works and Equipment, Burundi
- **Hon Dr. Girma Nono**, Minister of Public Enterprises, Ethiopia
- **Hon. Justice Yien Oral Lam**, Minister of Higher Education, Science & Technology, South Sudan
- **Hon Ronald Kaoma Chitotela**, Cabinet Minister, Minister of Housing and Infrastructure Development, Zambia
- **Hon Chalane Cletus Phori**, Minister of Small Business Development, Cooperatives and Marketing, Lesotho
- **Sanjay Jadhav**, Vice President International Operations, Mahindra and Mahindra

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1300-1400 hrs VALEDICTORY SESSION
(Durbar Hall)

- 1300 hrs** Opening Remarks by **Chandrajit Banerjee**
Director General, Confederation of Indian Industry (CII)
- 1305 hrs** Address by **Rakesh Bharti Mittal**
President Designate, Confederation of Indian Industry (CII)
- 1310 hrs** Special Address by **Rita Teotia**
Commerce Secretary, Government of India
- 1320 hrs** Address by **African Dignitary**
- 1335 hrs** Concluding Remarks **Debasish Mallick**, Deputy Managing Director, Export – Import
Bank of India
- 1340 hrs** End of Valedictory Session and close of Conference

1340 - 1500 hrs Networking Lunch
(Raja / Rani Bagh)

1500 - 1600 hrs B2B Meeting & Exhibition Continues

1600 hrs : Close of the Conclave